

# Advanced Leadership Skills

## New tools and methods for your continued success

As a manager, you already have practical experience in staff leadership. In this practice-oriented training you extend your knowledge of current methods and the basics of leadership, and become familiar with a variety of effective leadership tools. Through targeted use of these leadership tools, current leadership knowledge, experience and your authentic personality you'll achieve outstanding results with your staff in the long run and thus increase confidence, effectiveness and expertise in challenging leadership situations.

### Content

#### **Your leadership road map**

- Leadership as a profession – impulses for your professionalism.
- Integrating fundamental leadership models into practice.
- Success factor leadership personality.
- Efficient through suitable leadership structures.
- The balance between leadership and specialist tasks.
- Dealing with changes successfully.

#### **Your role as a manager**

- Your leadership style – impact on motivation and performance.
- Combining staff expectations and company interests.
- Professional self-management – be a role model.
- Reducing negative stress – increasing awareness.

#### **Communication and conversational techniques**

- Communicating effectively: Training essential communication practice.
- 8 steps in a challenging staff appraisal.
- Feedback culture to improve performance.

#### **Tools and techniques for successful leadership**

- Employee delegation and involvement.
- The manager as a staff coach – improve performance in a targeted manner.
- Creating a motivating work atmosphere.
- Strength-based and solution-oriented leadership.
- Using emotional competence in daily leadership activities.
- Leading successfully with goals.
- Making decisions confidently.
- Efficient networking in teams.

#### **Your daily management activities in practice – developing solutions**

- Current challenges in your leadership situation.
- Finding solutions with the help of collegial advice.
- Arranging implementation steps for practical application.
- Dealing with difficult situations and conflicts.
- Best practice.
- Strategies for challenging leadership situations and practical casework.

### Online Learning Platform

Once you have registered, you will be able to access your online learning platform, including extra materials for consolidating what you have learned.

## Your benefits

- You enhance your leadership practice with essential fundamentals, tools and current leadership approaches, thus increasing effectiveness.
- If you have never visited a leadership seminar, you underpin valuable experience with the necessary basic knowledge.
- You constructively deal with your leadership personality – to present yourself in a confident and self-assured manner.
- You become familiar with the relevant leadership instruments and tools that make your daily management work easier, thus gaining more time for the essentials.
- You work on an individual leadership strategy and optimise leadership with concrete measures and goals.
- By way of individual exercises and practical examples you gain even more assurance and expertise for your challenging leadership tasks.

## Methods

Individual and group work, self-reflection, collegial advice, trainer input and short presentations, exercises, feedback.

## Who should attend

Practising managers without previous management training, management trainees with experience, experienced managers wanting to refresh their skills.

## This seminar is available as part of course:

[Lead to succeed: Leadership Program for international Leaders](#)

## Open Badges - Show what you can do digitally too.

Open Badges are recognised, digital certificates of participation. These verifiable credentials are the current standard for integration in career networks such as LinkedIn.

With them, you digitally demonstrate the competences you possess.

After successful completion, you will receive an Open Badge from us.

Read more:

<https://www.haufe-akademie.de/seminare-lehrgaenge/trending-topics/open-badges>



## Instructor

### **Dr. Peter Belker**

Im Zentrum meiner Arbeit steht die Integration von Mensch und Wirtschaftlichkeit: nachhaltige Leistungsfähigkeit entsteht dort, wo

### **Antonia Isabell Kaya**

Als Trainerin, Coach und Heilpraktikerin für Psychotherapie habe ich immer den Menschen mit seinem Potenzial im Blick und



persönliche Entwicklung und unternehmerische Konsequenz zusammenkommen. Als promovierter Betriebswirt mit soziologischem Schwerpunkt habe ich zum Thema Change Management geforscht und in zahlreichen internationalen Transformationsprojekten als Trainer und Projektmanager gearbeitet. Meine internationale Laufbahn führte mich nach Madrid, wo ich eine Beratung leitete, sowie nach London und Übersee. Seit über 20 Jahren begleite ich Führungskräfte in ihrer Entwicklung als Coach, Moderator und Trainer.



versuche ihn bestmöglich dabei zu unterstützen dieses zu entfalten. Es begeistert mich, wenn ich sehe, dass sich Menschen weiterentwickeln möchten. Während meiner beruflichen Laufbahn in der Hotellerie wurde das Feuer in mir entfacht, andere in ihrer Entwicklung zu unterstützen.

## Training details

### Training in English | Präsenz

2 days  
Limited number of participants

### Dates & locations

#### 13.-14.07.2026

Berlin

#### Venue

Hotel Berlin Potsdamer Platz by Leonardo

#### Days & Times

Monday, 13.07.2026  
9:00 am - 5:00 pm  
Tuesday, 14.07.2026  
9:00 am - 5:00 pm

#### 10.-11.11.2026

Frankfurt a. M./Oberursel

#### Venue

elaya hotel frankfurt oberursel

#### Days & Times

Tuesday, 10.11.2026  
9:00 am - 5:00 pm  
Wednesday, 11.11.2026  
9:00 am - 5:00 pm

#### 17.-18.03.2027

München

#### Venue

Holiday Inn Unterhaching

#### Days & Times

Wednesday, 17.03.2027  
9:00 am - 5:00 pm  
Thursday, 18.03.2027  
9:00 am - 5:00 pm

Current dates and further information can be found at [www.haufe-akademie.de/2529](http://www.haufe-akademie.de/2529)

### Participation fee

€ 1.590,- excl. VAT

€ 1.892,10 incl. VAT

The participation fee includes

- a joint lunch per full seminar day,
- refreshments during breaks, and
- comprehensive working materials.

Accommodation costs at the hotel are to be settled directly by the participants with the hotel. You will find a reservation form for hotel booking in your learning environment.

## Your registration options

Online: [www.haufe-akademie.de/2529](http://www.haufe-akademie.de/2529)

E-mail: [anmelden@haufe-akademie.de](mailto:anmelden@haufe-akademie.de)

Book your training course quickly and easily online. Please be sure to enter the name of the participant and the full billing address with telephone number and e-mail address.

In our Questions & Answers (FAQ) section you will find all the answers to the most frequently asked questions about our training courses:

<https://www.haufe-akademie.de/faqs>

You can also find our detailed conditions of participation on the Internet under [www.haufe-akademie.de/agb](http://www.haufe-akademie.de/agb) or in the overall program.

You can find the complete data protection regulations at [www.haufe-akademie.de/datenschutz](http://www.haufe-akademie.de/datenschutz).

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