

Leading International Teams Successfully (Präsenz)

How to create and lead winning teams

Team leaders often struggle with the complexity and demands of leading teams. In an international context, they are additionally confronted with unfamiliar cultural behaviour that they do not understand or even recognise. This seminar is aimed at providing you with the peace of mind and confidence to deal with these challenges. You are provided with a framework for leading teams effectively and how to use and adapt this framework for dealing with team members from different cultures. This helps to promote understanding within the team and to avoid conflicts - which in turn leads to better team performance.

Content

Developing successful teams

- What makes a successful team?
- Challenges of leading intercultural teams/virtual teams.
- Creating values and goals.
- Developing team code of conduct and buy in.

Leading and managing a team

- Differences between leading and managing a team.
- Tasks and characteristics of a leader.
- Different management styles.
- Different cultural management styles.
- Identifying your own style.
- How to delegate efficiently.

Basic communication skills

- How to use different communication models.
- Avoiding misunderstandings.
- Giving and receiving feedback.
- Different feedback techniques.
- Giving feedback in an intercultural context.

Understanding team dynamics

- Team development stages.
- Motivation theories and techniques.
- Practical application for motivating teams.

Handling conflicts effectively

- Understanding your own conflict style.
- How to manage different cultural conflict resolution styles.
- Conflict resolution techniques.
- Handling conflicts in an international context.

Working with international teams

- Understanding the effect of culture.
- Dealing with misperception and intercultural communication in a team.
- The influence of the different cultural dimensions.
- How to manage the 5 main cultural issues successfully.

Online Learning Platform

Once you have registered, you will be able to access your online learning platform, including extra materials for consolidating what you have learned.

Benefits

After attending the seminar you will be able to:

- lead and motivate your team effectively,
- decisively deal with cultural differences in the team,
- give feedback in a culturally sensitive way,
- proactively avoid potential areas of conflict and misunderstanding,
- adapt your leadership style to get the best results from the team,
- increase your team's motivation, communication and performance.

Methods

Group and individual work, trainer input, discussion, brainstorming, self-reflection, simulations and role play.

Who should attend

Team leaders, project leaders and especially those who lead or will be leading international teams.

This seminar is available as part of course:

[Lead to succeed: Leadership Program for international Leaders](#)

Open Badges - Show what you can do digitally too.

Open Badges are recognised, digital certificates of participation. These verifiable credentials are the current standard for integration in career networks such as LinkedIn.

With them, you digitally demonstrate the competences you possess.

After successful completion, you will receive an Open Badge from us.

Read more:

<https://www.haufe-akademie.de/seminare-lehrgaenge/trending-topics/open-badges>



Instructor



Bill Cole

I spent 30 years of my working life in the British Army which obviously influences my perception of leadership, communication and empowerment. Perhaps my experience gives a fresh perspective to participants attending my leadership courses as I tend to have a

non-Corporate way of viewing work life. It is very important to me that I promote a enjoyable, secure environment on trainings so participants feel safe to share experiences for the benefit of everybody. My top priority is that participants leave my courses feeling refreshed and confident knowing they have new skills and ideas to significantly enhance their leadership journey.

Training details

Training in English | Präsenz

3 days
Limited number of participants

Dates

26.-28.10.2026

München

Venue

Hotel Excelsior by Geisel

Days & Times

Monday, 26.10.2026

10:00 am - 6:00 pm

Tuesday, 27.10.2026

9:00 am - 5:00 pm

Wednesday, 28.10.2026

9:00 am - 5:00 pm

10.-12.03.2027

Berlin

Venue

art`otel Berlin Mitte

Days & Times

Wednesday, 10.03.2027

10:00 am - 6:00 pm

Thursday, 11.03.2027

9:00 am - 5:00 pm

Friday, 12.03.2027

9:00 am - 5:00 pm

12.-14.04.2027

Düsseldorf/Hilden

Venue

Sure Hotel by Best Western Hilden

Days & Times

Monday, 12.04.2027

10:00 am - 6:00 pm

Tuesday, 13.04.2027

9:00 am - 5:00 pm

Wednesday, 14.04.2027

9:00 am - 5:00 pm

Current dates and further information can be found at www.haufe-akademie.de/5343

Participation fee

€ 1.840,- excl. VAT

€ 2.189,60 incl. VAT

The stated participation fee includes a group lunch per full seminar day, refreshments during breaks and extensive course handouts. The participant must settle accommodation costs directly with the hotel. Regarding the booking of the hotel, you will find a reservation form in your online learning platform.

Your registration options

Online: www.haufe-akademie.de/5343

E-mail: anmelden@haufe-akademie.de

Book your training course quickly and easily online. Please be sure to enter the name of the participant and the full billing address with telephone number and e-mail address.

In our Questions & Answers (FAQ) section you will find all the answers to the most frequently asked questions about our training courses:

<https://www.haufe-akademie.de/faqs>

You can also find our detailed conditions of participation on the Internet under www.haufe-akademie.de/agb or in the overall program.

You can find the complete data protection regulations at www.haufe-akademie.de/datenschutz.

Haufe Akademie GmbH & Co. KG

Munzinger Straße 9, 79111 Freiburg, www.haufe-akademie.de, Beratung: Tel.: +49 761 595339-00, service@haufe-akademie.de

Leading International Teams Successfully (Live-Online)

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participants leave my courses feeling refreshed and confident knowing they have new skills and ideas to significantly enhance their leadership journey.

Training details

Training in English | Online

3 days
Limited number of participants

Start dates

14.-16.12.2026

Live-Online

Course

zoom

Module times

Monday, 14.12.2026

10:00 am - 6:00 pm

Tuesday, 15.12.2026

9:00 am - 5:00 pm

Wednesday, 16.12.2026

9:00 am - 5:00 pm

16.-18.06.2027

Live-Online

Course

zoom

Module times

Wednesday, 16.06.2027

10:00 am - 6:00 pm

Thursday, 17.06.2027

9:00 am - 5:00 pm

Friday, 18.06.2027

9:00 am - 5:00 pm

Current dates and further information can be found at www.haufe-akademie.de/33495

Participation fee

€ 1.840,- excl. VAT

€ 2.189,60 incl. VAT

Your registration options

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E-mail: anmelden@haufe-akademie.de

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